

# **LEADS for Experienced Agents in Roseville, South Placer and Sacramento Area!**

## **HIGH ENERGY REAL ESTATE AGENTS needed!**

(Roseville, South Placer & some adjoining areas)

You must be a proven, successful and experienced CA licensed Real Estate Agent who can close leads.

This is NOT a training level position.

(I occasionally do consider exceptional, licensed Agents without actual Real Estate sales experience. If you have sales experience and all of the other qualities required).

Are you a self-driven, highly ethical, friendly, knowledgeable agent with a track record of closing leads? Are you organized, detail oriented and excited about working in a team environment where everyone's success is supported? Do you have a home office and a cell phone with e-mail capacity? Are you tired of paying desk fees, admin fees and tech fees which shrink your net commission substantially?

*Then this may be the opportunity you've been looking for!*

**BROKER/TEAM LEADER DOES NOT "CHERRY PICK" LEADS – ALL LEADS GO DIRECTLY TO THE TEAM AGENTS!!**

### **Experienced Agents' Personal Leads:**

**90/10% Split** (with a minimum fee to Broker of \$600 per transaction).

Leads from Broker are a straight 50/50 split

You will be responsible of course for your own: MLS/Lockbox, PCAR/CAR/NAR dues and business cards, smart phone. Since we have such a high percentage of Agents with many years in the business and no E&O claims, Agent's E&O is only \$625/year per Agent. Many other companies charge \$1,200-\$2,500/year! No monthly fees, no add-ons, no surprises.

Broker will pay for: Agent's Worker's Compensation Insurance, liability insurance, Relay (your own NAR/ Zipform compatible virtual online transaction coordinator). Staff support will set up your personalized systems, DRE compliant forms organized for easy escrows. Broker will also pay for: Realtor.com office ad enhancements for your Listings, scripts, forms, training systems, webinars, CPA for annual 1099s, initial tech support set-up (additional available after hours at reasonable rates from highly skilled independent contractor), monthly training luncheons, client packets, Signs and ongoing mentoring.

As a WORKING Broker I'm in touch with up-to-the-minute knowledge: REO, Short Sale & HAFA Certified. As a WORKING BROKER, I list REOs & Pre-Approved Short Sales and work with Investors outside of the MLS; I own, buy & sell investment properties.

I will offer you timely advice to increase your income & knowledge in all of these areas.....AND I am available to help you keep more of your sales together with my excellent negotiating skills!

As a Private Investigator, I know how to get Short Sales closed. Industry average per CAR is 50-60% closing ratio. Ours is 95%!

I was formerly a Top Roseville RE/MAX Broker Associate for 20 years. My Team consists of about a dozen experienced Agents, several Brokers, several having owned their own firms.

*Testimonial from one of my retiring Broker Associates:*

It is very difficult for me to walk away from real estate; but it is time.

Your ethics, your support to your agents, your proactive involvement with your team is above any that I have experienced in my 20+ years. Not only do you provide quality training, tools for success, but you are also there when contracts go south, which we know they do. I have the utmost respect for you and will certainly recommend you to represent potential clients and/or employ agents.

Much success to you and thank you for the opportunity to have been affiliated with you.

Our philosophy is educating and servicing clients in a highly ethical environment.

We are very selective when adding to our Team, so please review my website, e-mail a resume and then call and leave a message letting me know your goals.

**Leslie Arnott & Team**

**Low Commissions. Sell Fast=Save \$\$\$**

**(Govt. Short Sale/HAFA & REO Certified Broker)**

Broker/Owner -Top 1% of Agents Nationally for 19 years

Loomis Basin Horseman's Association Member

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Thank You!

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